WRAMC Commercial Activities Base Support Services Study(A-76)

TOWN HALL UPDATE

25 September 2002

CHANGE

"There is nothing more difficult to carry out, nor more doubtful of success, nor more dangerous to manage, than to initiate a new order of things."

- Niccolo Machiavelli
(a mere 506 years ago)

MEETING OBJECTIVES

- **Provide update on A-76 process at WRAMC**
- **Illustrate where we are in the Process**
- **MEO and RO**
- **Explain current activities**

WHAT IS UNDER STUDY?

- **Directorate of Logistics**
- **Directorate of Information Management**
- **Directorate of Public Works**
- **Directorate of Community Activities**
- **Garrison Commander’s Office**
- **Safety**
- **Environmental Office**
- **Transportation**

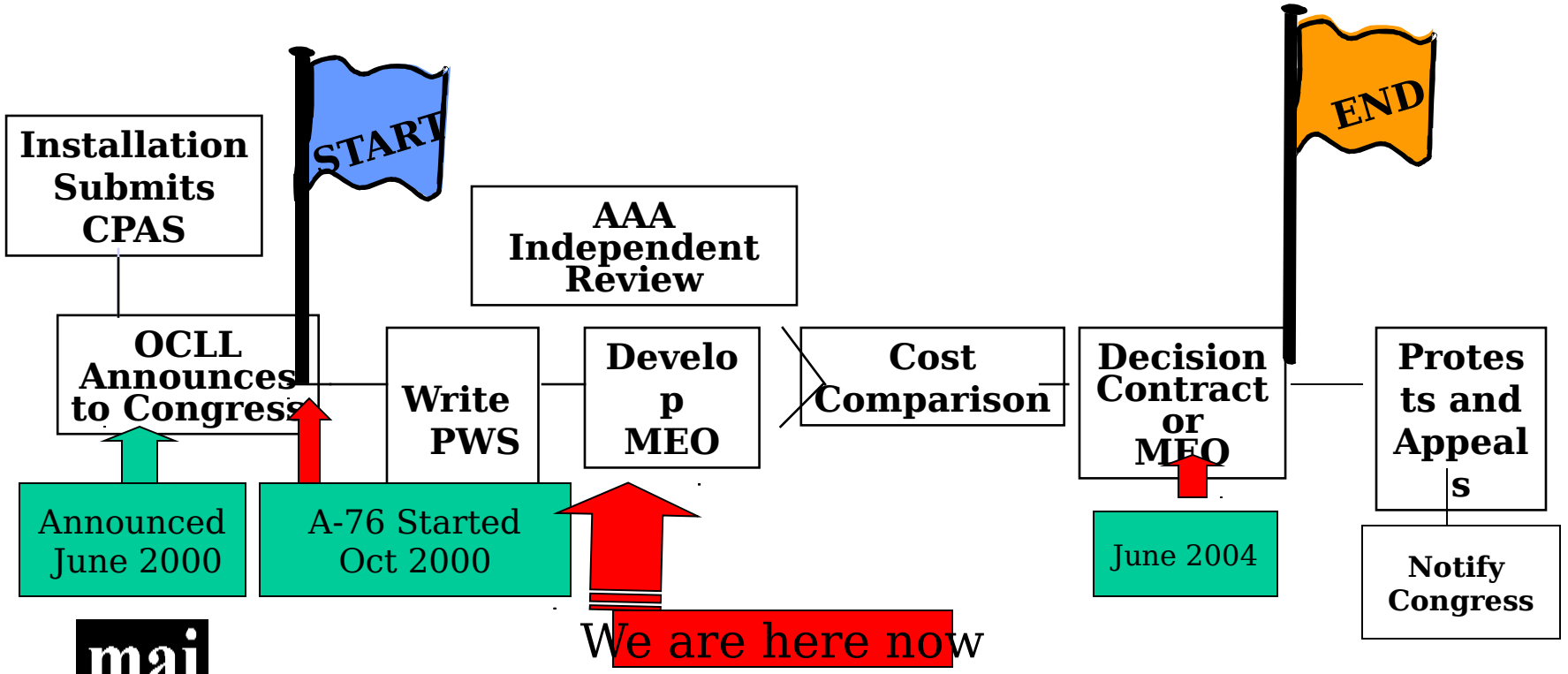
WHY DO A-76?

- **Increase Competitiveness**
- **Increase level of service**
- **Increase efficiency**
- **Decrease cost to taxpayer**

KEY REQUIREMENTS OF THE STUDY

- **Development of the Performance Work Statement (PWS)**
- **Development of the Most Efficient Organization(MEO) and the Residual Organization(RO)**
- **Development of the cost estimates**
- **Solicitation and cost comparison**

A-76 COST COMPETITION PROCESS



FINAL WRAMC STRUCTURE

- **Most Efficient Organization (Contractible Functions)**
  - **Government wins**
  - **Contractor wins**
- **Residual Organization (Government in Nature Functions)**
  - **Government wins**
  - **Contractor wins**

RECENT DECISIONS IMPACTING OUR STUDY

- **Jones Hill Decision**

  -Firewall now applies to Government for PWS and MEO development

- **MEDCOM Contracting Office**

  -Contracting Officer at Fort Sam Houston

CURRENT ACTIVITIES

- **Army Audit Agency (AAA)**
  - **-Validated PWS And 80% of workload**
  - **-Will validate final 20 % by Oct 02**
- **MEDCOM Contracting Office**
  - **-Conducting review of small business interest**
  - **-Conducting final review of the PWS**
- **DOL (Medical Logistics) under review by CG/TSG**
- **Work on MEO suspended pending ongoing DOL and PWS reviews**

THINGS TO REMEMBER!

- **The MEO is <u>CLOSE HOLD</u>**
- **Gov Employees have the <u>RIGHT OF FIRST REFUSAL</u>**
- **Treatment of Consultants**
  - **-Consultants not Contractors**
  - **-Here to advise and assist**
- **Future Town Hall Meetings will focus on <u>PERSONNEL ISSUES</u>**

WHAT CAN THE EMPLOYEES DO NOW?

- **Identify cross-training required to support the core business of your organization and the PWS**
- **<u>Do Not</u> discuss your organization or potential changes with anyone outside your organization.**
- **<u>Report</u> any outside inquiry to your Supervisor**
- **Periodically visit the WRAMC A-76 Website**

Winner vs. Loser

The Winner – is always part of the answer;
The Loser- is always part of the problem;
The Winner- always has a program;
The Loser-always has a excuse;
The Winner-says “Let me do it for you;”
The Loser-says “That’s not my job;”
The Winner-sees a answer for every problem;
The Loser-sees a problem for every answer;
The Winner-sees a green near every sand trap;
The Loser-sees two or three sand traps near every green;
The Winner-says, “It may be difficult but is possible;”
The Loser-says, “It may be possible but it’s

Questions?

- Questions can be submitted via:
  - Email: avonda.robinson@ na.amedd.army.mil
  - Hotline #: (202) 356-0857
  - Web Site: www.walterreed.amedd.army.mil/garrison/index.html